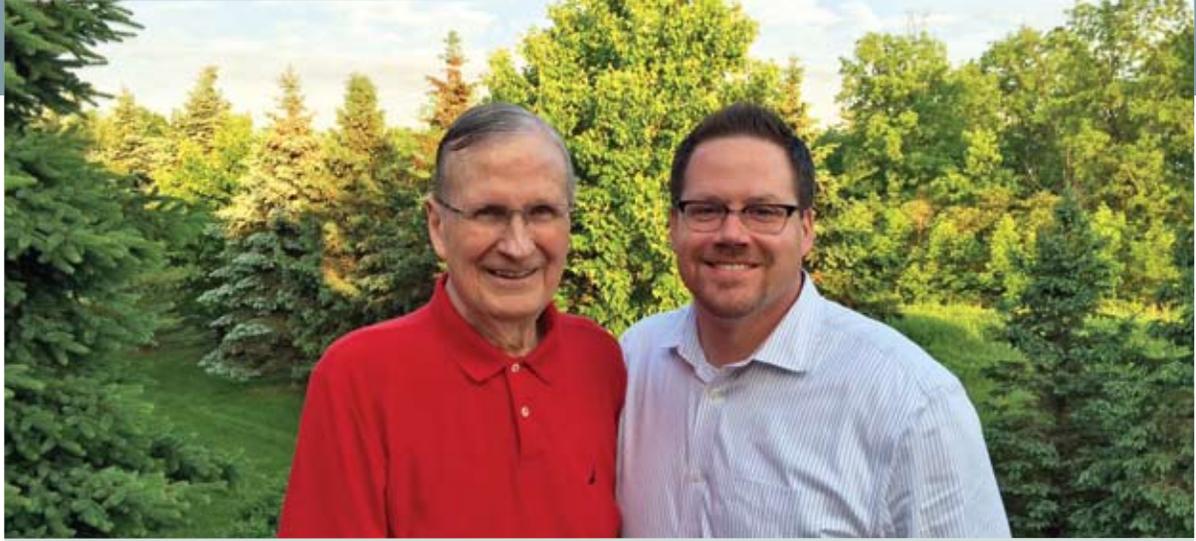




HOPE

2013 Annual Report



Dear Friends,

From year to year, we continue to be amazed at what God has provided here at Hope! This past year was one of growth, transition, and partnerships that have us excited about where God is leading us.

In 2013 Hope experienced increases not only in our patient base, but also in our volunteer base over 2012. We were grateful to add two new specialties to our Hope@UMHS clinics that meet quarterly on Saturdays and provide specialty care opportunities for our patients. Due to the overwhelming need for dental care, our dental clinic increased efforts to coordinate with area dentists to see Hope patients and provide for their needs. Our food program also experienced growth, as we added a second day of produce distribution, allowing more clients access to fresh food.

In addition to expanding our existing programs, we are excited to have begun nutritional programs for our clients in 2013. We want to help people feel better generally, not only when they are sick and in need of care. Our nutritional programs promote overall wellness by educating our patients about ways to stay healthy through diet and exercise. We are also pleased to have dietitians from Eastern Michigan University volunteer in the Ypsilanti medical clinic to counsel our patients about healthy diets, especially those struggling with diabetes and obesity.

We are so thankful for all that God has provided for His people here at Hope. The increase that we have seen in our patient base over the past year demonstrates the tremendous need that people in our community have for the services we provide—medical care, dental care, food, and other services. As we continue to grow, we remain faithful to God's leading of Hope to meet these needs.

We hope that you will take a moment to review the details of some of the highlights from the past year at Hope. We are grateful for all the support you have provided, whether it is through volunteering, prayer, or the financial support that allows us to provide the services we offer. While we take time to celebrate our highlights, we know that none of them would happen without your support. You are the ones that make this possible and we celebrate you.

Daniel D. Heffernan, M.D.
President

Matthew L Hudson
Executive Director

Highlights

- Hope had a record number of volunteer hours in 2013. Ministry-wide, Hope clocked over 42,000 volunteer hours.
- The Hope food program added a second day of fresh-produce distribution, doubling our weekly appointments from 50 to 100. Each week Food Gatherers delivers 4,000 pounds of fresh fruits and vegetables to Hope that are given out at regular food distribution and produce distribution. We have seen community being built as produce clients lead prayer before distribution times and volunteer on days when they are not signed up to receive produce.
- Hope added nutritional programs in 2013 to better educate our clients about healthy choices and lifestyles. “Kids Can Cook” teaches middle-school youth healthy cooking skills. The “Dining Club” is a program for adults to learn how to prepare healthy, delicious, low-cost foods and enjoy a meal together. Dieticians from Eastern Michigan University began volunteering in our Ypsilanti medical clinic to provide nutritional counseling to patients with diabetes and other chronic health conditions.



- Hope saw the expansion of the Hope@UMHS specialty clinics to include neurology and vascular surgery. In 2013, Hope provided a total of 1,008 referrals for specialty care, an increase of 202 referrals from 2012. Through our Ear, Nose and Throat clinic at the University of Michigan, Hope patients were also granted access to hearing aids free of charge.



- The Wayne Clinic staff expanded to include Clinical Services Coordinator, Gail Bernth, NP. With this addition, the clinic developed a training program for volunteer nurses and created a formal process for specialty referrals for Wayne patients. 2013 also brought the expansion of the Resident Program at the Wayne Clinic. Now two sets of St. Mary Mercy Health System residents volunteer at three of our four Saturday clinics each month.



- The dental clinic formed a partnership with Woodland Family Dentistry in Saline to expand offsite access to care for patients. Woodland hosted the first “Day of Caring” for Hope patients in 2013. In addition, volunteer dentist Dr. Dave Repasky began providing root canal services to patients at Hope.

- The 2013 Evening of Hope annual fundraiser was the most successful auction to date, raising over \$110,000 for the work of Hope Clinic.



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United Way of Washtenaw County

Ward Presbyterian Church

Washtenaw Coordinated Funders

Westminster Presbyterian Church



2013 Hope Statistics

Ypsilanti Medical Clinic

- 7,341 visits
- 2,278 patients
- 25,416 volunteer hours
- \$2,074,099 worth of prescriptions accessed
- 1,008 specialty care referrals

Wayne-Westland Medical Clinic

- 1,281 visits
- 476 patients
- 1,881 volunteer hours
- \$140,285 worth of prescriptions accessed

Dental Clinic

- 4,787 visits
- 1,311 patients
- 2,498 volunteer hours
- 90 specialty care referrals

Food Programs

- 152,012 pounds of food given
- 3,312 requests for groceries filled
- 5,826 hot meals served
- 12,636 volunteer hours

Emergency & Basic Needs

- 232 individuals received \$13,461.50 in direct support
- 16,054 non-food personal and household items provided for 2,816 requests
- 9,616 baby care items provided for 2,241 requests
- 230 households did 5,448 loads of laundry

HOPE

Hope Medical Clinic, Inc.
P.O. Box 980311
Ypsilanti, MI 48198-0311
www.thehopeclinic.org

United Way
of Washtenaw County



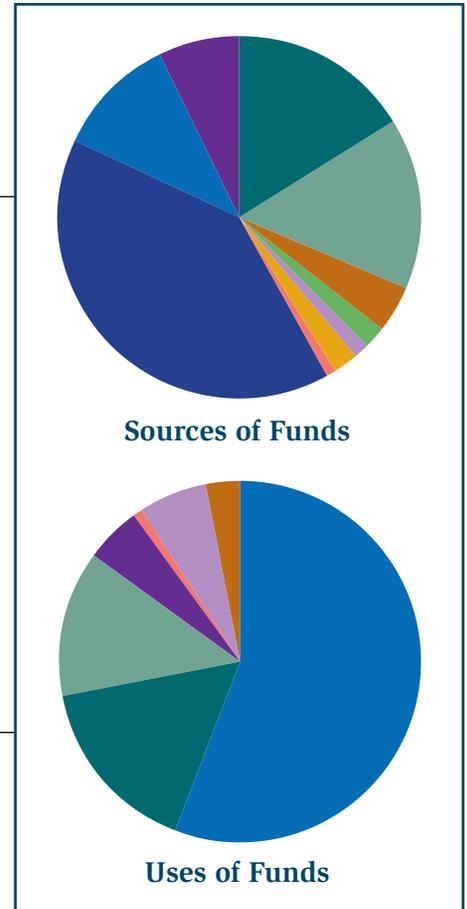
Hope Clinic, an interdenominational Christian nonprofit organization, provides compassionate and practical help to those in need, ministering to the whole person with dignity and respect.

2013 Hope Financial Summary

Sources of Funds

Foundations & Corporations	\$633,874	16.19%
Individuals, Businesses & Organizations	\$598,439	15.29%
Fundraising Events	\$163,092	4.17%
Churches	\$76,000	1.94%
Endowment Income	\$60,000	1.53%
Washtenaw United Way	\$79,144	2.02%
Dental & Medical Patients	\$34,214	.87%
Subtotal	\$1,644,763	
Donated Professional Services	\$1,566,966	40.02%
Other In-Kind Donations	\$423,758	10.82%
Donated Medications	\$279,513	7.15%

Total Contributions Received **\$3,915,000**



Uses of Funds

	Expenses	Non-Cash Donations	Donated Services	Total by Program	Percent
Ypsilanti Medical Clinic	\$515,284	\$342,507	\$1,316,889	\$2,174,680	56%
Dental Clinic	\$458,414	\$17,457	\$162,999	\$638,870	16%
Food & Direct Assistance	\$207,960	\$302,697		\$510,657	13%
Wayne Medical Clinic	\$93,996	\$13,195	\$87,078	\$194,269	5%
Wash with Care	\$23,946	\$1,811		\$25,757	1%
Administration	\$248,533	\$4,285		\$252,818	6%
Financial Development	\$96,630	\$21,319		\$117,949	3%
Total Use of Funds	\$1,644,763	\$703,271	\$1,566,966	\$3,915,000	

NOTE: Another \$1,995,124 of medications distributed to patients through the Medicine Assistance Program and 25,941 hours of non-professional volunteer services are not included in these figures.