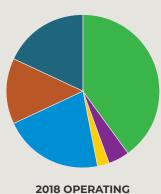
2018 ANNUAL REPORT

2018 OPERATING REVENUES

	Revenues	%
Cash and Pledged Funds		
Donations & Grants	\$ 1,524,140	40.0 %
Fundraising Events	171,316	4.5 %
Investment Income & Realized Gains	95,575	2.5 %
Subtotal	\$ 1,791,031	
Non-Cash Contributions		
Donated Professional Services*	\$ 803,026	21.1 %
Donated Medications & Supplies	529,197	13.9 %
Food and Other In-Kind Donations	686,766	18.0 %
Total	\$ 3,810,030	100%

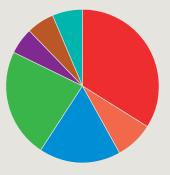


REVENUES



2018 OPERATING EXPENSES

	Expe			on-Cash onations	Donated Services		Total by Program	%
Ypsilanti Medical Clinic	\$ 36	6,166	\$	479,770	\$ 456,774	\$	1,302,710	34.1 %
Wayne Medical Clinic	116	5,689		42,991	141,603		301,283	7.9%
Dental Clinic	472	2,827		6,436	185,649		664,912	17.4%
Food & Household Supplies	23	2,417		641,324			873,912	22.9%
Social Work	166	5,069		32,047	10,500		208,616	5.5%
Administration	206	5,632		13,404	8,500		228,536	6.0%
Financial Development	23	5,641		-			235,641	6.2%
Total	\$ 1,79	6,441	\$	1,215,972	\$ 803,026	\$	3,815,439	100%



2018 OPERATING EXPENSES

*All amounts are unaudited at the time of this printing.

SERVICES PROVIDED AND VOLUNTEER SUPPORT



CARE + PRAYER

Social Work Connections: 5,515

Wash with Care – Loads of Laundry: **5,559**

Baby Care Items Distributed: 8,942



Requests for Food Filled: **7,533** Weekend Meals Served: **5,631**



MEDICAL

Medical Patient Visits + Referrals for Specialty Care: **3,969**

Value of Prescriptions Donated for Distribution: **\$529,197**



Church Partners: **78** Church Anchors: **13**

Dental Patient Visits + Referrals for Specialty Care: **3,499**



Total Volunteer Hours: 51,559*

*Includes professional and non-professional hours.

2018 ANNUAL REPORT



2018 MAJOR DONORS

Advantage Computing Systems Americares Ann Arbor Area Community Foundation Ann Arbor Chapter of Links, Inc. Ann Arbor Christian Reformed Church Ann Arbor Thrift Shop **Arbor Lakes Pharmacy LLC** Berry's Servicenters, Inc. **Bill & Cindy Pressprich Foundation Blue Cross Blue Shield of Michigan** First Presbyterian Church of Ann Arbor **Food Gatherers** GlaxoSmithKline Grace Ann Arbor Church Huron Valley Catholic School **Infinity Primary Care PLLC** J. Ferrantino Charitable Foundation Johnson Sign Company **Keystone Church** Knox Presbyterian Church Lloyd and Mabel Johnson Foundation **Martin Family Foundation**

Masco Corporation Foundation Michigan Dental Association Foundation Michigan Department of Community Health **Michigan Medicine Microsoft Corporation** Panera Bread **Picasso Restaurant Group** Saint Joseph Mercy Health System Sea Glass Wealth Advisors - Thrivent Financial Spectrum Health St. Andrew Catholic Church St. Francis of Assisi Catholic Church The Harry A. & Margaret D. Towsley Foundation Thrift Shop of Ypsilanti **Trinity Health Trinity Home Health Services UMHS Community Health Services** United Way of Washtenaw County Washtenaw County Office of Community and **Economic Development** Westminster Presbyterian Church White Bay Consulting LLC - Marla Booth **Young Family Foundation**

*Volunteer services not included



Nonprofit corporations and independent licensees of the Blue Cross and Blue Shield Association







United Way of Washtenaw County



