

# HOPE

## 2006 Annual Report





Dear Friend,

Each year at Hope Clinic presents unique challenges, growth opportunities, and continuing evidence of God's faithfulness to Hope. The year 2006 was no exception.

A major challenge for the Medical Clinic in 2006 was handling the growth of the medication assistance program. We work with 30+ pharmaceutical companies to access free prescription items for our patients. Last year the program almost doubled in size—we accessed more than \$1 million in medications through these programs, compared to \$666,000 the previous year. It took 739 more volunteer hours and four hours per week of additional staff time to handle this growth.

The year provided a variety of opportunities—both to serve more people and to strengthen us as an organization. The completion of the Dental Clinic renovation and expansion project early in 2006 allowed us to increase the number of people we can serve and to expand the types of services we can offer. A grant from the Carls Foundation, as well the generosity of Lighthouse Ministry in Wayne, has made it possible for us to lay the groundwork for a satellite clinic that will become

operational in 2007. As a pilot organization for the "Navigator" program operated by the NEW Center, we had the opportunity to receive more than \$10,000 in contract services in the areas of information technology, human resources, and financial development.

We continued to experience God's faithful provision, both for the work of Hope and in the lives of those we serve. We saw His provision in the 300+ people who volunteered, the financial support of our donors, and the unparalleled donation of food and other items needed for our programs. Most exciting, we saw lives changed and hope restored as our clients and patients received prayer, experienced God's love and healing, and invited Christ into their lives.

As we look forward, we see more challenges and opportunities. For example, we have a critical need for more space at the Medical Clinic and have an increasing desire to find ways to integrate our service to "the whole person" in new ways. After exploring different possible solutions to the space issue, we felt God leading us to seek a way to centralize all of Hope's services at one location. This would allow us to provide additional space for the Medical Clinic, be more efficient in offering holistic assistance to our clients, and open new ministry possibilities for the future. Stay tuned for more information on this plan as it unfolds during 2007.

We thank you, Lord, for all the ways in which you used Hope last year to serve your children. And we thank you, our supporters, for the role each of you played in making that service possible.

With grateful hearts,

Daniel D. Heffernan, M.D.  
*Founder and President*

Cathy Robinson  
*Executive Director*

## Mission

Hope is an interdenominational Christian medical, dental, and social service organization that provides compassionate and practical help to those in need, ministering to the whole person. This includes providing comprehensive health care for the medically indigent and a range of services aimed either at meeting basic needs or equipping people with the tools needed to improve the quality of their lives and/or to become self-sufficient.



## Highlights of 2006

The year 2006 was a very busy one at Hope on all fronts. Here are a some of the highlights of the year.

We hit new highs in the numbers of patients served at the Medical Clinic, visits at the Dental Clinic, bags of food given out, bags of non-food necessary items given out, and households that used our free laundry facilities.

We completed and began to use a new treatment room at the Dental Clinic. The addition of this pediatric-friendly room significantly expands the clinic's capacity.

We increased the availability of fresh fruits and vegetables in the Food Bank through weekly deliveries from Food Gatherers.

More food was collected and donated by a greater number of organizations, schools, and churches than ever before. Thirty-plus groups donated more than \$50,000 worth of food. This made it possible for us to be more generous in our food distribution.

Quickbase, a web-based database, was implemented across programs. For the first time we can collect information on how many people are using multiple services at Hope.

We began developing a satellite clinic in Wayne to better serve the increasing number of Wayne County residents who are coming to the Medical Clinic for care and to relieve the pressure on the Ypsilanti clinic. The clinic will become operational in 2007.

The volunteer hours served at Hope increased by 1,500 over the previous year.

We did major work on our new and vastly improved website, to be launched early in 2007.

More families than ever were helped through our Christmas "adopt a family." Three hundred seventy people received gifts to brighten their holidays.

Eighteen computers were given to students helped through the "Boost and Step" program in August.

## 2006 Summary of Services

### *Medical Clinic*

- 6,367 patient visits
- 328 specialty care referrals
- 11,054 prescriptions provided
- 9,903 volunteer hours

### *Dental Clinic*

- 2,368 patient visits
- 58 specialty care referrals
- 1,417 volunteer hours

### *Food Programs*

- 6,033 individuals served through the Food Bank
- 6,745 bags of groceries provided
- 10,800 hot meals served
- 4,902 volunteer hours

### *Emergency & Basic Needs*

- 339 individuals given emergency financial assistance
- 275 individuals provided with other practical assistance
- 1,166 households helped through Care and Share Closet
- 358 households used Wash With Care



## Leadership

### Board of Directors

Daniel D. Heffernan, M.D.,

*President*

Greta Buck, *Vice President*

Larry Beach, *Treasurer*

Sara Pendleton, M.D., *Secretary*

Susan Callahan

Larry Gates

Pastor Lee Jordan

John A. Keenan

Terry Owens

Tim Patton

Kevin Sloan, D.D.S., M.S.

Alice Weatherspoon

Bob Magill

*Pro Bono Counsel*

### Pastoral Advisory Council

Rev. Levon Yuille, Chair

Rev. Charles Canoy

Deacon Dan Foley

Rev. Mike Frison

Rev. Harry Grayson

Rev. John Groen

Rev. Jerry Hatter

Rev. Roger Johnson

Pastor Lee Jordan

Rev. Bill Kersey

Rev. Garther Roberson

Pastor Kirk Schneeman

Rev. Ronald Zehnder

# 2006 Financial Summary

## Contributions Received

Government Grants	\$ 41,578	1.63%
Washtenaw United Way	53,287	2.10%
Private Foundations & Corporations	344,608	13.55%
Churches	59,123	2.32%
Individuals, Businesses & Organizations	352,382	13.86%
Dental & Medical Patient Donations	21,589	0.85%
Fund-Raising Events	156,217	6.14%
Other	21,109	0.83%
<b>Subtotal</b>	<b>\$1,049,893</b>	
Donated Services*	731,503	28.76%
Donated Medications**	473,437	18.62%
Other In-Kind Donations	288,225	11.33%
<b>Total Contributions Received</b>	<b>\$2,543,058</b>	

## Uses of Contributions

Medical Clinic	\$1,373,674	54.02%
Chelsea Clinic	20,601	0.81%
Dental Clinic	417,253	16.41%
Wash With Care	45,981	1.81%
Food & Direct Assistance	365,195	14.36%
Oasis Café	14,855	0.58%
General & Administration	148,657	5.85%
Fund Raising	156,842	6.17%
<b>Total Uses of Contributions</b>	<b>\$2,543,058</b>	

\* Approximately \$43,350 in non-professional donated services is not reflected in this figure.

\*\* Another \$1,036,857 of medications distributed to patients through the Medication Access Program is not reflected in this figure.

Audited financial statement available upon request.

## Contributing Organizations

The following organizations made significant financial contributions to Hope during 2006:

Ann Arbor Area Community Foundation	Lloyd & Mabel Johnson Foundation
Ann Arbor Christian Reformed Church	MASCO Charitable Trust
Aprill Foundation	McKesson Foundation
Blue Cross Blue Shield of Michigan	Metro Health Foundation
Buhr Foundation	Michigan Dental Foundation
Carls Foundation	Order of Malta
City of Ann Arbor	Pfizer Global Research & Development
Delta Dental Foundation	Rotary Club of Ann Arbor
Food Gatherers	State of Michigan
Junior League of Ann Arbor	Washtenaw County
Kiwanis Club of Ann Arbor	Washtenaw United Way
Knox Presbyterian Church	Westminster Presbyterian Church



Hope Medical Clinic, Inc.

P.O. Box 980311 • Ypsilanti, MI 48198-0311

Phone: 734-484-2989 • Fax: 734-484-6825 • [www.thehopeclinic.org](http://www.thehopeclinic.org)

